

Florence Goh
Consultant



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Areas of practice

- Corporate and Commercial
- Employment

Qualification/Education

- Advocate & Solicitor, Singapore, 1990
- Postgraduate Practical Law Course, National University of Singapore, 1989
- Bachelor of Laws (Hons), National University of Singapore, 1989

Appointments/Memberships

- Member, Specialist Mediation Panel (Singapore), Singapore
 - Member, The Law Society of Singapore
 - Member, Singapore Academy of Law
 - Trainer, Singapore Business Federation
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Florence's experience covers a broad spectrum of commercial transactions, including joint ventures, collaborations, and mergers and acquisitions in Singapore and across the world including Myanmar, Malaysia, and Indonesia. Florence also handles venture capital work, asset acquisition (covering real estate, vessels, and aircrafts), asset financing, security documentation, trade financing documentation, corporate and investment restructuring, employment advisory related matters, and personal data protection matters.

Experience

- Acting in a US\$40 million worth joint venture collaboration between a **Singapore engineering & fabrication company** and an **Australian pre-eminent provider of port logistics/management services** to develop an offshore marine facility in Bintan, Indonesia and subsequent share transfer transaction to a subsidiary of a renowned Indonesian entity.
- Jointly acting for **three well-established insurers** and a **technology start-up company** on the implementation of an innovative financial technology platform to enhance existing insurance products.
- Acting for **FinTech platform operators** in providing guidance on regulatory compliance issues and preparation of end user documentation.
- Acting for **one of Singapore's largest tanker owners** in the review and amendment of their US\$400 million loan documentation.
- Acting for a **ship trading company** in the review of highly complex vessel financing/leasing documentation in relation to the acquisition of vessels amounting to US\$30 million.
- Assisting numerous **international clients** in their ICO journey, providing legal opinions for submission to regulatory authorities and exchanges, and drafting related documentation such as AML/CFT policies, terms and conditions of token sale, and personal data protection policies.
- Acting for a **technology start-up company** in relation to its online trading platform for interbank loan swap and interbank security swap which included the drafting of the terms and conditions for website, platform operational rules and personal data protection policy.
- Advising, negotiating, and drafting agreements in respect of private share subscriptions and private placement schemes.
- Acting for a **Singapore developer** in its acquisition of a property development company worth S\$300 million.
- Acting for a **Singapore company** in its acquisition of a joint venture developer company involved in the development of a mixed used property project worth S\$352,800,000.
- Acting for a **Singapore company** in its share acquisition of a joint venture company involved in the development of a mixed used property project worth S\$156 million.

Myanmar engagements

- Playing an active role in assisting **Myanmar companies** with their re-registration and restructuring exercise with the implementation of Myanmar Company Laws.
- Acting for **Myanmar National Airlines** in their aircraft acquisitions amounting to US\$70 million and review of complex aviation financing/leasing documentation in relation to the financing arrangements.
- Acting for **Myanmar National Airlines** in relation to its expansion of operations into Singapore, Hong Kong, Taiwan, and China and assisting with branch set up of Myanmar National Airlines in the Asia Pacific region and liaising with foreign counsel on jurisdiction-specific requirements.
- Acting for a **Myanmar entity** in negotiations with its investor for the restoration and conservation of a national heritage monument in Myanmar known as the Secretariate with an initial project value of US\$50 million.
- Acting for a **Japanese importer** in relation to regulatory controls on food manufacturing in Myanmar.
- Advising on the structuring of a group of companies for a resort development in Myanmar.
- Assisting a **Thai entity** with registration of trademark in Myanmar.